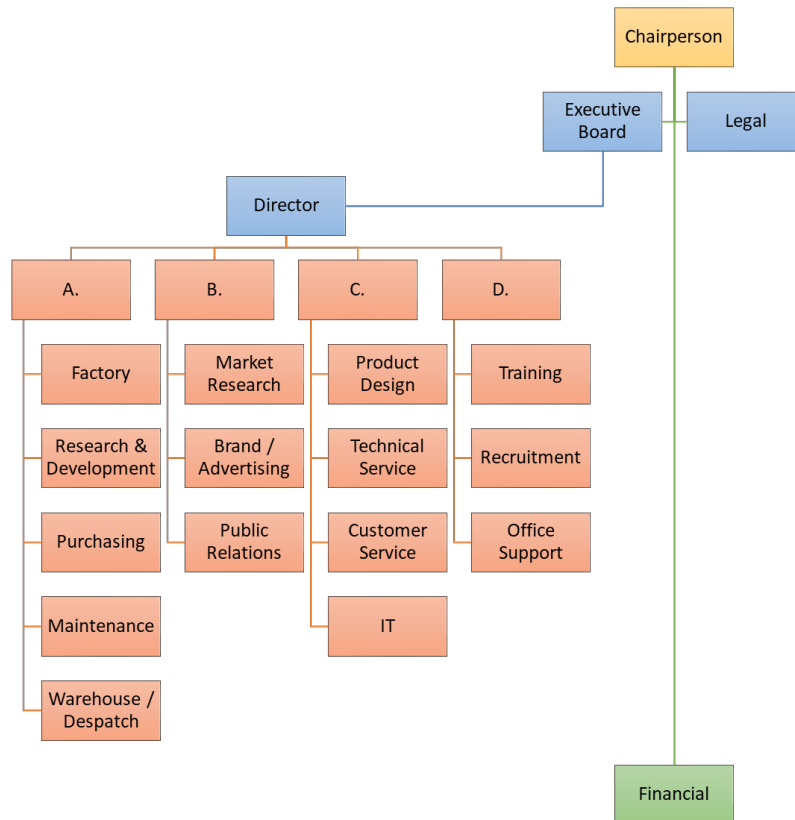


Understanding how a company functions

III. Look at the following organogram, and answer the questions :



- A. Place the following Departments in the boxes marked A. / B. / C. / D.
- i. Technical Department
 - ii. Marketing Department
 - iii. Human Resources
 - iv. Production Department
- B. Make sentences to describe the roles of the services in each Department and their relations to each other
- For example,*
- The **Training** service is responsible for organising training sessions for the staff.*
- The **Public Relations** service is in charge of maintaining good relations with the public.*
- The Director is responsible to / answers to the executive Board**
- C. Using a dictionary if necessary, find out what the following terms refer to:
- Headquarters
 - Subsidiary
 - Parent Company
 - Sister Company
 - Affiliate

Answer Key:

III.

A. Exercise answers:

- i. Technical Department = **C**
- ii. Marketing Department = **B**
- iii. Human Resources = **D**
- iv. Production Department = **A**

C. Possible answers:

- Headquarters = Main offices of an organisation
- Subsidiary = A company owned or controlled by another company
- Parent Company = A company which owns or controls another company
- Sister Company = A company which is closely linked to another company
- Affiliate = A company linked to another through a contract or agreement